



ADYAMAN UNIVERSITY
SOCIAL SCIENCES VOCATIONAL
SCHOOL
FOREIGN TRADE DEPARTMENT
PROGRAM GUIDE

2006

2026-2027

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Our Department

The Department of Foreign Trade at Adiyaman University was established in 2013 and began admitting associate degree students in the 2013–2014 academic year.



Head of Department

Assoc. Prof. Meltem DUYAL

Vice Head of Department

Lecturer Evren COŞKUN

Academic Staff

Assoc. Prof. Meltem DUYAL

Assist. Prof. Mustafa MUTLU

Lecturer Dr. Ferhat APAYDIN

Lecturer Evren COŞKUN

Lecturer Reşat KIRMIZI

Department Secretary

Murat ASLAN

Mission & Vision

Mission

In today's world, where competitive conditions have gained a global dimension, our mission is to train qualified foreign trade professionals who possess both theoretical knowledge and practical skills required in the import and export units of companies engaged in international trade.

Our graduates are expected to closely follow current economic and technological developments, identify opportunities and threats in the market, manage these processes effectively, and act in accordance with an international perspective and universal ethical values.

Vision

In the new century we live in, our vision is to be a department that takes pride in its identity and contributes value to the global society and business world by educating professionals who continuously develop themselves both economically and

technologically, and who are equipped with the necessary knowledge to succeed in foreign trade-related fields in today's modern world.



The Importance of Foreign Trade Departments

With globalization, countries have become closer to each other, enabling even very small businesses to operate in international markets. Import and export activities have gained significant importance in meeting the needs of the global society.

Companies aiming to succeed in foreign trade need a skilled workforce trained in this field to access international markets and produce goods and services that meet global standards. Therefore, the demand for qualified professionals with the necessary expertise in foreign trade continues to grow every day.

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Why Choose the Department of Foreign Trade?

In a globalizing world, foreign trade is not just a profession; it is a strategic vision, a bridge between cultures, and a cornerstone of economic development.

The Department of Foreign Trade aims to educate multilingual and multicultural professionals who can lead global markets, understand economic trends, and master the dynamics of e-commerce.

Our education model combines theoretical knowledge with practical experience, providing you with a broad range of skills—from international logistics and customs regulations to e-export and marketing strategies.

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Career Opportunities for Our Graduates

Graduates who successfully complete the Foreign Trade Associate Degree Program can work in the foreign trade departments of small and medium-sized enterprises, international logistics companies, and customs brokerage firms. They may also find employment in chambers of commerce and industry, banks and financial institutions (especially in foreign exchange departments), private companies engaged in import and export, insurance companies, customs and foreign trade consultancy firms, as well as international shipping companies.

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**Highest and Lowest Placement Scores (Based on
National Central Placement)**

Lowest Score: TYT – 253.37216



Course Catalogue

1st Semester							
Code	Course Name	T	P	C	ECTS	C/E	Language
DTP103	GENERAL MANAGEMENET	3	0	3	3	C	TURKISH
DTP105	GENERAL ACCOUNTING	4	0	4	4	C	TURKISH
DTP107	FOREIGN TRADE OPERATIONS I	4	0	4	4	C	TURKISH
DTP109	BASIC LAW	2	0	2	2	C	TURKISH
DTP111	COMMERCIAL MATHEMATICS	2	0	2	2	C	TURKISH
DTP115	MICROECONOMICS	3	0	3	4	C	TURKISH
TD101	TURKISH LANGUAGE I	2	0	2	2	C	TURKISH
YD101	FOREIGN LANGUAGE I	3	0	3	3	C	ENGLISH
ENF101	BASIC INFORMATION TECHNOLOGIES I	2	1	3	4	C	TURKISH
Alit101	ATATÜRK'S PRINCIPLES AND HISTORY OF TURKISH REVOLUTION I	2	0	2	2	C	TURKISH
Total		27	1	28	30		

2nd Semester							
Code	Course Name	T	P	C	ECTS	C/E	Language
DTP102	FOREIGN TRADE OPERATIONS II	4	0	4	5	C	TURKISH
DTP110	MACROECONOMICS	3	0	3	4	C	TURKISH
DTP112	INTERNATIONAL ECONOMIC ORGANIZATIONS AND THE EU	3	0	3	5	C	TURKISH
Alit102	ATATÜRK'S PRINCIPLES AND HISTORY OF TURKISH REVOLUTION II	2	0	2	2	C	TURKISH
YD102	FOREIGN LANGUAGE II	3	0	3	3	C	ENGLISH
TD102	TURKISH LANGUAGE II	2	0	2	2	C	TURKISH
	ELECTIVE 1				3	E	TURKISH
	ELECTIVE 2				3	E	TURKISH
	ELECTIVE 3				3	E	TURKISH
Total		17	0	17	30		

Elective Courses							
DTP104	INTERNATIONAL TRANSPORTATION AND LOGISTICS	2	0	2	3	E	TURKISH
DTP122	END-OF-PERIOD ACCOUNTING PROCEDURES	3	0	3	3	E	TURKISH
DTP126	STATISTICS	2	0	2	3	E	TURKISH
DTP128	ELECTRONIC COMMERCE	2	0	2	3	E	TURKISH
DTP130	STANDARDIZATION IN FOREIGN TRADE	2	0	2	3	E	TURKISH
DTP132	COMMERCIAL LAW	2	0	2	3	E	TURKISH
DTP134	FOREIGN TRADE INCENTIVES	2	0	2	3	E	TURKISH
ENF102	BASIC INFORMATION TECHNOLOGIES II	2	1	3	3	E	TURKISH

3rd Semester							
Code	Course Name	T	P	C	ECTS	C/E	Language
DTP201	CUSTOMS PROCEDURES	4	0	4	4	C	TURKISH

DTP203	INTERNATIONAL MARKETING	4	0	4	4	C	TURKISH
DTP205	BANKING AND FOREIGN EXCHANGE	4	0	4	4	C	TURKISH
DTP209	INTERNATIONAL ECONOMICS I	4	0	4	4	C	TURKISH
STJ 201	INTERNSHIP I	0	0	0	4	C	TURKISH
	ELECTIVE 1				4	E	TURKISH
	ELECTIVE 2				4	E	TURKISH
	ELECTIVE 3	1	1	2	2	E	TURKISH
Total		17	1	18	30		

Elective Courses for Elective 1 and 2

DTP207	ENTREPRENEURSHIP	4	0	4	4	E	TURKISH
DTP221	FOREIGN TRADE FINANCE	2	0	2	4	E	TURKISH
DTP223	FREE ZONES	2	0	2	4	E	TURKISH
DTP227	COMPUTERIZED ACCOUNTING	2	1	3	4	E	TURKISH
DTP229	PROFESSIONAL FOREIGN LANGUAGE I	3	0	3	4	E	ENGLISH
DTP231	GENERAL COMMUNICATION	2	0	2	4	E	TURKISH
DTP233	PROFESSIONAL ETHICS AND TRADITIONAL TRADE ASSOCIATIONS	2	0	2	4	E	TURKISH

Elective Courses for Elective 3

SKS231	PHYSICAL EDUCATION	1	1	2	2	S	TURKISH
SKS233	MUSIC	1	1	2	2	S	TURKISH
SKS235	ARTS AND CRAFTS	1	1	2	2	S	TURKISH
SKS237	FOLK DANCES	1	1	2	2	S	TURKISH
SKS239	ART HISTORY	2	0	2	2	S	TURKISH
SKS241	HISTORY OF SCIENCE	2	0	2	2	S	TURKISH
SKS243	THEATER ARTS	1	1	2	2	S	TURKISH
SKS245	SIGN LANGUAGE	1	1	2	2	S	TURKISH
SKS247	OCCUPATIONAL HEALTH AND SAFETY	1	1	2	2	S	TURKISH
SKS249	CAREER PLANNING	1	0	1	2	S	TURKISH

4th Semester

Code	Course Name	T	P	C	ECTS	C/E	Language
DTP202	FOREIGN TRADE ACCOUNTING	4	0	4	4	C	TURKISH
DTP206	LABOR AND SOCIAL SECURITY LAW	2	0	2	2	C	TURKISH
DTP208	MANAGEMENT AND ORGANIZATION	2	0	2	2	C	TURKISH
DTP212	INTERNATIONAL ECONOMICS II	4	0	4	6	C	TURKISH
DTP214	TURKISH ECONOMY	4	0	4	4	C	TURKISH
DTP232	PUBLIC FINANCE	3	0	3	4	C	TURKISH
STJ202	INTERNSHIP II	0	0	0	4	C	TURKISH
	ELECTIVE 1				4	E	
Total		19	0	19	30		

Elective Courses

DTP204	DIRECTED STUDY	2	1	3	4	E	TURKISH
DTP222	LAW OF OBLIGATIONS	3	0	3	4	E	TURKISH
DTP224	TURKISH TAX SYSTEM	2	0	2	4	E	TURKISH
DTP226	PROFESSIONAL FOREIGN LANGUAGE II	3	0	3	4	E	ENGLISH
DTP228	TOTAL QUALITY MANAGEMENT	2	0	2	4	E	TURKISH
DTP230	BUSINESS AND ENVIRONMENT	3	0	3	4	E	TURKISH
DTP 234	PROFESSIONAL CORRESPONDENCE TECHNIQUES	2	0	2	4	E	TURKISH

FOREIGN TRADE DEPARTMENT

SOCIAL SCIENCES VOCATIONAL SCHOOL

FOREIGN TRADE DEPARTMENT

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