



ADIYAMAN UNIVERSITY
BESNİ ALİ ERDEMOĞLU VOCATIONAL
SCHOOL
DEPARTMENT OF MANAGEMENT AND
ORGANIZATION

2006
INTRODUCTION BOOKLET

2026-2027

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Our department

The Department of Management and Organization continues its academic activities within the structure of Besni Ali Erdemoğlu Vocational School, which was established in 1997 under Gaziantep University and joined to Adıyaman University in 2006.

Head of Department

Asst. Prof. Dr. Mustafa İsmail ERTÜRK

Vice Head of the Department

Asst. Prof. Dr. Cahit ÖZTÜRK

Academic Staff

BUSINESS MANAGEMENT PROGRAM

Assoc. Prof. Dr. Mert ÖZGÜNER

Asst. Prof. Dr. Mustafa İsmail ERTÜRK

Asst. Prof. Dr. Kadir AYDIN

Asst. Prof. Dr. Burcu DOĞAN

Asst. Prof. Dr. Cahit ÖZTÜRK

Department Secretary

Yusuf DOĞAN

About Our Department

Within the scope of this program, courses with content that directly or indirectly affect the economic and social life of the students are given practically and theoretically. In addition to general business subjects; They take Accounting, Law, Information Processing and Technology, Communication Techniques, Marketing, Sales Techniques, Financial Planning and Control, Human Resources Management, Foreign Language courses, and Managerial Accounting theoretically and practically. In addition, the end of the fourth semester, a compulsory internship covering 20 working days is carried out in the sector.

Purpose of Our Department

The main purpose of the department; is to train the skilled, knowledgeable and trained qualified manpower that businesses need in order to be able to take place in certain markets. In addition, it is among the objectives of the department to inform students about the internal organization and work of the enterprise, public institutions and organizations, and the private sector. Students are informed about how to plan and control the resources needed by business life.

Admission and Graduation Requirements

Students must have a high school or equivalent school diploma and fulfill the conditions determined by ÖSYM in line with the relevant legislation of YÖK. Placement in the program is made according to the results of the exam made by ÖSYM. In order to successfully complete all the courses available in the

program (120 ECTS in total) and to graduate, they must be successful in all the courses prescribed in the curriculum. Students who complete this program are entitled to receive a "Business Administration Associate Degree".

Transition to Higher Degree Programs and Job Opportunities

Our students who have completed the program have Vertical Transfer opportunities and 4-Year Faculties, FEAS Programs; They can proceed the right to continue in departments such as Business Administration, Economics, Public Administration, Labor Economics and Industrial Relations, and Econometrics. All kinds of business activities,

customer relations, call centers, retail merchandising, marketing, finance, accounting, banking, insurance, public relations, workforces (human resources), industry, trade-in all businesses, including the private or public sector in the business world and service businesses as intermediate staff.

Program Outcomes

1-To have knowledge and skills in an area that is built on the qualifications gained in general or vocational secondary education and supported by courses above secondary education level - application tools and materials, and to show that they understand the basic concepts in that area.

2-To be able to define, collect and use the data necessary for the solution of well-defined problems in

the enterprise; demonstrate that they can use the theoretical knowledge, manual and/or intellectual skills required in practical applications

3- To be able to clearly explain business designs and applications to colleagues, superiors, and the people and groups they serve, and to be able to work in teams.

4-To demonstrate that they can learn independently and apply what they have learned in business-related fields

5- To demonstrate that the student has gained the ability to identify problems and seek solutions for unforeseen situations in the business.

Highest and Lowest Placement Scores

According to results of ÖSYS placement announces by the Directorate of Assessment, Selection and Placement Center in 2025, the student has been placed in our department with the highest score **331,08** while the student has been placed with the lowest **247,40** score. All of the 30 students quotas opened in total have been filled. 113 students continue their education in our department.

2006



Course Catalogue

Programme details, individual credits gained and grades/marks obtained:

Code	Course Name	C/E	Nat. Crd.	Grade	ECTS
Semester 1					Total Semester ECTS : 30
BHS 117	Mathematics	C	3		4
BHS 115	GENERAL ECONOMY	C	3		3
BHS 119	GENERAL LAW INFORMATION	C	2		3
YD 101	Foreign Language I	C	3		3
TD 101	Turkish Language I	C	2		2
BHS 101	GENERAL BUSINESS	C	3		3
ALT 101	Atatürk's Principle and Reforms I	C	2		2
BHS 105	Keyboard Techniques	C	3		4
BHS 111	Introduction to Scientific Research	C	2		2
BHS 107	Office Management	C	3		4
Semester 2					Total Semester ECTS : 30
BHS 112	PROFESSIONAL ETHICS	C	2		4
BHS 110	Keyboard Techniques II	C	3		4
YD 102	Foreign Language II	C	3		3
TD 102	Turkish Language II	C	2		2
BHS 108	Business Skills Group work	C	2		3
BHS 102	Meeting and Presentation techniques	C	3		4
ALT 102	Principles of Atatürk and History of Revolution II	C	2		2
BHS 106	Multimedia Applications	C	3		4
BHS 104	Computer and Office Programs	C	4		4
Semester 3					Total Semester ECTS : 30
BHS 217	Professional Foreign Language I	E	2		2
BHS 211	Public Relations	C	2		2
ST 201	Internship I	C	0		4
BHS 231	DICTION	E	2		2
BHS 209	Management And Organization	C	2		4
BHS 203	Protocols and Rules of Social Behavior in the Business Environment	C	3		5
BHS 201	Public and Private Sector Structure	C	3		3
BHS 207	Business Correspondance	C	3		5
BHS 205	Using of Technology	C	3		3
Semester 4					Total Semester ECTS : 30
BHS 216	Human Resources Management	C	3		3
BHS 212	Database Management Systems	C	3		3
BHS 218	Professional Foreign Language II	E	2		2
ST 202	Internship II	C	0		4
BHS 220	Organizational Behavior	E	3		4
BHS 204	Filing and archiving	C	3		4
BHS 202	Executive Assistance	C	3		4
BHS 206	Business and Social Security Law	C	2		2
BHS 210	Elective	C	2		2
BHS 208	Information Management	C	2		2

C : Compulsory ; E : Elective

Besni Ali Erdemoglu Vocational School

Department of Management and Organization

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